



QP CODE: 22100295

Reg No :

UNDER GRADUATE (CBCS) REGULAR / REAPPEARANCE EXAMINATIONS, JANUARY 2022

Fifth Semester

(Offered by the Board of Studies in Management and Business Studies)

OPEN COURSE - BA5OPT22 - BRAND MANAGEMENT

2017 Admission Onwards E822A019

Time: 3 Hours Max. Marks: 80

Part A

Answer any ten questions.

Each question carries 2 marks.

- 1. What is a product?
- 2. What is a national brand?
- 3. What is brand identity?
- 4. Mention any two social media used for brand promotions.
- 5. What is the use of a unique logo?
- 6. Write any two advantages of using a word mark.
- 7. What is a brand mark?
- 8. Explain two factors determining the brand equity.
- 9. What is a brand audit?
- 10. Define brand extension.
- 11. What is horizontal brand extension?
- 12. What is co-branding?

 $(10 \times 2 = 20)$

Part B

Answer any **six** questions.

Each question carries 5 marks.



Page 1/2 Turn Over



- 13. What are the advantages of branding to the consumers?
- 14. Explain the branding process.
- 15. Mention any five features of a good brand name.
- 16. What are the advantages of registering a brand name?
- 17. What is a trademark? Explain any three merits of trademarks.
- 18. What is a tagline? Explain any three functions of a tagline.
- 19. Explain any five benefits of brand positioning.
- 20. Explain the steps followed in brand positioning process.
- 21. What are the benefits of brand licensing?

 $(6 \times 5 = 30)$

Part C

Answer any two questions.

Each question carries 15 marks.

- 22. What is a product? Explain different classifications of products.
- 23. Explain various medias used for brand promotion.
- 24. What are the benefits of using a logo? Also explain the characteristics of a good logo.
- 25. What are different types of co branding? Also explain the benefits of co branding.

 $(2 \times 15 = 30)$

